# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 FORM 8-K

### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (date of earliest event reported): July 30, 2012

## WPCS INTERNATIONAL INCORPORATED

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation)

001-34643 (Commission File Number)

98-0204758 (IRS Employer Identification No.)

One East Uwchlan Avenue, Suite 301, Exton, PA 19341 (Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (610) 903-0400

Copy of correspondence to:

Marc J. Ross, Esq. Thomas A. Rose, Esq. James M. Turner, Esq. Sichenzia Ross Friedman Ference LLP 61 Broadway New York, New York 10006

Tel: (212) 930-9700 Fax: (212) 930-9725

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
г	7 Soliciting material pursuant to Rule 1/19-12 under the Eychange Act (17 CFR 2/10 1/19-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 2.02 Results of Operations and Financial Condition.

On July 30, 2012, WPCS International Incorporated (the "Company") announced its operating results for the fiscal year ended April 30, 2012. A copy of the press release that discusses this matter is filed as Exhibit 99.1 to, and incorporated by reference in, this report. The information in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, except as shall be expressly set forth by specific reference in any such filing.

### **Use of Non-GAAP Financial Measures**

The attached press release references EBITDA, a financial term that is not in accordance with GAAP. Management uses EBITDA to evaluate the Company's operating and financial performance in light of business objectives, for planning purposes, when publicly providing our business outlook and to facilitate period-to-period comparisons. The Company believes that these measures are useful to investors because they enhance investors' ability to review the Company's business from the same perspective as our management and to facilitate comparisons of this period's results with prior periods. Non-GAAP measures are used by some investors when assessing the ongoing operating and financial performance of our Company. These financial measures are not in accordance with GAAP and may differ from non-GAAP methods of accounting and reporting used by other companies. The presentation of the additional information should not be considered a substitute for net income or net income per diluted prepared in accordance with GAAP. The primary material limitations associated with the use of non-GAAP measures as compared to the most directly comparable GAAP financial measures are (i) they may not be comparable to similarly titled measures used by other companies in our industry, and (ii) they exclude financial information that some may consider important in evaluating our performance. Pursuant to the requirements of Regulation G, WPCS has included a reconciliation of the non-GAAP measure to the most directly comparable GAAP Financial Measures.

#### ITEM 9.01 Financial Statements and Exhibits.

(d) Exhibits.

99.1 Press Release, dated July 30, 2012, issued by WPCS International Incorporated.

## SIGNATURE

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: July 30, 2012

## WPCS INTERNATIONAL INCORPORATED

By: /s/ JOSEPH HEATER
Joseph Heater
Chief Financial Officer

PRESS RELEASE

# WPCS Reports 4th Quarter and FY2012 Results

**SOURCE: WPCS International Incorporated** 

EXTON, PA - (Marketwire - July 30, 2012) -WPCS International Incorporated (NASDAQ: WPCS), a leader in design-build engineering services for communications infrastructure, today announced financial results for the fiscal year 2012 fourth quarter ended April 30, 2012. Excluding the Trenton Operations, the remaining operation centers posted a slight EBITDA loss of approximately \$58,000 compared to an EBITDA loss of \$2.9 million for the same period in the prior year. Similarly, for the year ended April 30, 2012, the remaining operations centers have generated an EBITDA profit of approximately \$3.0 million compared to an EBITDA loss of \$3.0 million during the same period a year ago.

The company experienced cost overruns on four projects at the Trenton Operations during this fiscal year. The most significant is a healthcare project that was awarded to WPCS for \$14.5 million which will cost an estimated \$20.5 million to complete. The company has accrued the total expected loss for this project in fiscal year 2012 and this project is close to completion. As a result, these projects caused the company to post a consolidated EBITDA loss for the fourth quarter of \$7.6 million, compared to an EBITDA loss of \$4.1 million for the same period in the prior year. For the year ended April 30, 2012, the company reported a consolidated EBITDA loss of \$11.2 million, compared to an EBITDA loss of \$5.9 million for the same period in the prior year.

For the fourth quarter, WPCS reported revenue of \$20.2 million compared to \$16.2 million for the same period a year ago. The increase in revenue is due to organic growth in all of our segments. In regards to the net loss for the fourth quarter ended April 30, 2012, WPCS reported a net loss of approximately \$8.5 million or \$1.23 per diluted share, as a result of the cost overruns incurred by the Trenton Operations, and a non-cash charge of \$2.6 million related to additional valuation allowances recorded for deferred tax assets. The net loss for the fourth quarter ended April 30, 2012 compares to a net loss of \$27.0 million or \$3.89 per diluted share for the same period a year ago.

For the year ended April 30, 2012, WPCS reported revenue of \$92.4 million compared to \$84.1 million for the same period a year ago, which represents an increase of approximately 10% due to organic growth in all of our segments. For the year ended April 30, 2012, WPCS reported a net loss of approximately \$20.5 million or \$2.95 per diluted share which includes a non-cash charge of \$9.3 million related to valuation allowances for deferred tax assets and a \$1.8 million loss from discontinued operations. As a result of the losses incurred by the Trenton Operations in fiscal 2012, WPCS re-evaluated the realization of deferred tax assets in light of the change in our current financial performance and established a full valuation allowance on its U.S. Federal and state deferred tax assets. WPCS will continue to evaluate the realization of its deferred tax assets on a periodic basis and will likely recoup the allowance in future periods as the financial performance improves. This compares to a net loss of \$36.8 million or \$5.30 per diluted share for the same period a year ago.

Andrew Hidalgo, CEO of WPCS, commented, "I am pleased to mention that for the year ended April 30, 2012, excluding the Trenton Operations the remaining operations centers have generated an EBITDA profit of \$3.0 million compared to a loss of \$3.0 million during the same period a year ago. This represents a significant improvement. The last two fiscal years have been challenging due to the economic conditions and certain projects that experienced substantial cost overruns, however, we believe our future quarters look promising. The management team is working to strengthen the balance sheet and income statement so that we can target positive revenue and EBITDA results in fiscal 2013. In this regard, we completed the \$5.5 million asset sales of our Hartford and Lakewood Operations, with the proceeds used to extinguish bank debt and for future working capital. Our bid activity of \$87 million remains high at the end of our fourth quarter. Our commitment to quality workmanship and our special certifications in design-build engineering continue to give us a competitive advantage during this economic recovery. As evidenced in the press releases announcing new contracts, customers continue to seek bids from WPCS because of our outstanding reputation. At the end of the fourth quarter, WPCS continues to maintain a backlog of \$23.6 million comprised of a variety of projects in the public services, healthcare and energy sectors. Our goal in the next few quarters is to convert more of our bids into backlog. The conversion of these bids to backlog and the effective management of projects through completion will give us the opportunity to increase our EBITDA performance and get back to positive earnings per share results in the future. Our financial performance will be generated by the three domestic operations centers in Seattle, Suisun City, and Trenton, as well as the international operations in Australia and China. We are reiterating our guidance for the fiscal year ending April 30, 2013 of approximately \$60 million in reve

As a reminder, there will be an investor conference call at 5:00 pm ET today. To participate on the conference call, please dial 800-875-3456 for calls within the U.S. or 302-607-2001 for calls from international locations. Upon reaching the operator, verbally transmit the participant code VH46147. When the overview concludes, your questions can be asked by pressing \*1 and your questions can be removed from the queue by pressing the number sign. Replays of the call will be available for a period of five days by dialing 800-355-2355 and entering 46147 # as the program identification number.

The press release references a financial measure, EBITDA that is not in accordance with GAAP. WPCS defines EBITDA in the traditional sense of earnings before interest, income taxes, depreciation and amortization but in addition, WPCS has incurred one-time charges for the loss from discontinued operations and the strategic alternatives effort as well as non-cash charges from deferred tax asset valuation allowances, acquisition related earn-out costs and goodwill impairments. These charges are also excluded from the EBITDA calculation so that the company can provide a more meaningful perspective on the results for the continuing operations. The company uses EBITDA to evaluate its operating and financial performance in light of business objectives, for planning purposes, when publicly providing our business outlook and to facilitate period-to-period comparisons. The company believes that this measure is useful to investors because it enhances investors' ability to review the Company's business from the same perspective as our management and to facilitate comparisons of this period's results with prior periods. Non-GAAP measures are used by some investors when assessing the ongoing operating and financial performance of the company. These financial measures are not in accordance with GAAP and may differ from non-GAAP methods of accounting and reporting used by other companies. The presentation of the additional information should not be considered a substitute for net income or net income per diluted share prepared in accordance with GAAP. The primary material limitations associated with the use of non-GAAP measures as compared to the most directly comparable GAAP financial measures are (i) they may not be comparable to similarly titled measures used by other companies in our industry, and (ii) they exclude financial information that some may consider important in evaluating our performance. Pursuant to the Requirements of Regulation G, WPCS has included a reconciliation of EBITDA to the most directly comparable GA

### About WPCS International Incorporated:

WPCS is a design-build engineering company that focuses on the implementation requirements of communications infrastructure. The company provides its engineering capabilities including wireless communication, specialty construction and electrical power to the public services, healthcare, energy and corporate enterprise markets worldwide. For more information, please visit <a href="https://www.wpcs.com">www.wpcs.com</a>

Statements about the company's future expectations, including future revenue and earnings and all other statements in this press release, other than historical facts, are "forward looking" statements and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward looking statements involve risks and uncertainties and are subject to change at any time. The company's actual results could differ materially from expected results. In reflecting subsequent events or circumstances, the company undertakes no obligation to update forward looking statements.

CONTACT:

WPCS International Incorporated 610-903-0400 x101 ir@wpcs.com

# WPCS INTERNATIONAL INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS $\ensuremath{\mathsf{C}}$

		Three Months Ended April 30,				Years Ended April 30,			
		2012 2011			2012		2011		
			(	Note 1)				(Note 1)	
REVENUE	\$	20,206,855	\$	16,201,203	\$	92,423,686	\$	84,091,722	
COSTS AND EXPENSES:									
Cost of revenue		22,659,447		14,482,250		83,666,001		69,356,446	
Selling, general and administrative expenses		5,159,211		5,957,360		19,962,272		21,276,902	
Depreciation and amortization		565,144		359,681		2,258,080		2,223,376	
Goodwill and intangible assets impairment		168,604		22,347,012		168,604		29,247,012	
Change in fair value of acquisition-related contingent consideration		<u> </u>		39,141	_	83,628	_	217,571	
	_	28,552,406		43,185,444		106,138,585		122,321,307	
OPERATING LOSS		(8,345,551)		(26,984,241)		(13,714,899)		(38,229,585)	
OTHER EXPENSE (INCOME):									
Interest expense		275,667		245,933		865,093		655,845	
Interest income		-		(11,223)		(54,245)		(47,027)	
Loss from continuing operations before income tax provision (benefit)		(8,621,218)		(27,218,951)		(14,525,747)		(38,838,403)	
Income tax provision (benefit)		(458,442)		(4,789,958)		4,232,168		(6,437,430)	
LOSS FROM CONTINUING OPERATIONS		(8,162,776)		(22,428,993)		(18,757,915)		(32,400,973)	
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Discontinued operations:									
Loss from operations of discontinued operations, net of		(479,351)		(4,851,027)		(779,019)		(4,604,939)	
tax of \$479,351, (\$1,557,935), \$ 290,532, and (\$1,501,000), respectively		( , )		( ) )/		(111)		( ) ) )	
Loss from disposal		(5,100)		_		(1,032,737)		-	
Loss from discontinued operations, net of tax		(484,451)		(4,851,027)		(1,811,756)		(4,604,939)	
2000 nom anseonament operations, net or tail	_	(101,101)		(1,001,027)		(1,011,700)		(.,00.,,22)	
CONSOLIDATED NET LOSS		(8,647,227)		(27,280,020)		(20,569,671)		(37,005,912)	
		(440,400)		(2.50.522)		(24.040)		(1=1 101)	
Net loss attributable to noncontrolling interest		(118,400)		(250,532)		(21,840)	_	(174,491)	
NET LOSS ATTRIBUTABLE TO WPCS	\$	(8,528,827)	\$	(27,029,488)	\$	(20,547,831)	\$	(36,831,421)	
Basic and diluted net loss per common share attributable to WPCS:									
Loss from continuing operations attributable to WPCS	\$	(1.16)	\$	(3.19)	\$	(2.69)	\$	(4.64)	
Loss from discontinued operations attributable to WPCS		(0.07)		(0.70)		(0.26)		(0.66)	
Basic and diluted net loss per common share attributable to WPCS	\$	(1.23)	\$	(3.89)	\$	(2.95)	\$	(5.30)	
Basic and diluted weighted average number of common shares outstanding		6,954,766		6,954,766		6,954,766		6,954,766	

<sup>(1)</sup> The prior year financial statements contain certain reclassifications to present discontinued operations.

# WPCS INTERNATIONAL INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS	April 30, 2012			April 30, 2011
CURRENT ASSETS:				
Cash and cash equivalents	\$	- ,	\$	4,879,106
Accounts receivable, net of allowance of \$1,794,729 and \$1,662,168 at April 30, 2012 and 2011, respectively		22,343,304		22,474,024
Costs and estimated earnings in excess of billings on uncompleted contracts		1,340,379		4,669,012
Inventory		1,475,266		1,972,905
Prepaid expenses and other current assets		2,142,191		1,413,151
Prepaid income taxes		137,279		173,700
Income taxes receivable		-		1,166,225
Deferred tax assets		307,550		2,621,329
Total current assets		28,557,252		39,369,452
PROPERTY AND EQUIPMENT, net		4,309,450		6,035,353
OTHER INTANGIBLE ASSETS, net		382,852		803,171
GOODWILL		1,930,826		2,044,856
DEFERRED TAX ASSETS		243,999		2,675,511
OTHER ASSETS		371,020		134,654
Total assets	\$	35,795,399	\$	51,062,997
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# WPCS INTERNATIONAL INCORPORATED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS (continued)

LIABILITIES AND EQUITY		April 30, 2011	
CURRENT LIABILITIES:			
Current portion of loans payable	\$ 143,514	\$ 35,724	
Income taxes payable	194,963	-	
Borrowings under line of credit	4,964,140	7,000,000	
Current portion of capital lease obligations	15,465	54,496	
Accounts payable and accrued expenses	16,669,621	10,249,503	
Billings in excess of costs and estimated earnings on uncompleted contracts	3,594,193	2,039,117	
Deferred revenue	790,270	792,414	
Due joint venture partner	3,314,708	3,415,641	
Acquisition-related contingent consideration	<del></del>	1,008,200	
Total current liabilities	29,686,874	24,595,095	
Loans payable, net of current portion	223,561	10,554	
Capital lease obligations, net of current portion	<del></del>	15,465	
Total liabilities	29,910,435	24,621,114	
COMMITMENTS AND CONTINGENCIES			
EQUITY:  WPCS equity:			
Preferred stock - \$0.0001 par value, 5,000,000 shares authorized, none issued	-	-	
Common stock - \$0.0001 par value, 25,000,000 shares authorized, 6,954,766			
shares issued and outstanding at April 30, 2012 and 2011	695	695	
Additional paid-in capital	50,477,543	50,433,626	
Accumulated deficit	(47,143,662)	(26,595,831)	
Accumulated other comprehensive income on foreign currency translation, net of	1 422 066	1.564.065	
tax effects of \$0 and \$185,060 at April 30, 2012 and April 30, 2011, respectively	1,433,066	1,564,965	
T. I. Wings	4.505.640	25 402 455	
Total WPCS equity	4,767,642	25,403,455	
AT A TP			
Noncontrolling	1 117 222	1.020.420	
interest	1,117,322	1,038,428	
Total equity	5,884,964	26,441,883	
Total liabilities and equity	\$ 35,795,399	\$ 51,062,997	

## (1) Reconciliation of Non-GAAP EBITDA:

# WPCS INTERNATIONAL INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended April 30,				Years Ended April 30,			
		2012		2011		2012		2011
NET LOSS ATTRIBUTABLE TO WPCS, GAAP	\$	(8,528,827)	\$	(27,029,488)	\$	(20,547,831)	\$	(36,831,421)
Plus:								
Net loss attributable to noncontrolling interest		(118,400)		(250,532)		(21,840)		(174,491)
Loss from discontinued operations, net of tax		479,351		4,851,027		779,019		4,604,939
Loss from disposal of discontinued operations		5,100		-		1,032,737		-
Income tax provision (benefit)		(458,442)		(4,789,958)		4,232,168		(6,437,430)
Interest expense		275,667		245,933		865,093		655,845
Interest income		-		(11,223)		(54,245)		(47,027)
Change in fair value of acquisition-related contingent consideration		-		39,141		83,628		217,571
Goodwill and intangible assets impairment		168,604		22,347,012		168,604		29,247,012
One time strategic costs		13,402		143,771		(45,346)		624,341
Depreciation and amortization		565,144		359,681		2,258,080		2,223,376
Consolidated EBITDA, Non-GAAP	\$	(7,598,401)	\$	(4,094,636)	\$	(11,249,933)	\$	(5,917,285)
Plus:		,						
Operating loss (gain), Trenton operations center		6,722,102		412,291		11,217,739		(287,809)
Corporate operating expenses	_	817,985		792,934		3,011,200		3,251,993
EBITDA of Performing Operation Centers, Non-GAAP	\$	(58,314)	\$	(2,889,411)	\$	2,979,006	\$	(2,953,101)