# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (date of earliest event reported): July 29, 2013

# WPCS INTERNATIONAL INCORPORATED

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-34643 (Commission File Number) 98-0204758 (IRS Employer Identification No.)

One East Uwchlan Avenue, Suite 301, Exton, PA 19341 (Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (610) 903-0400

Copy of correspondence to:

Marc J. Ross, Esq. Thomas A. Rose, Esq. James M. Turner, Esq. Sichenzia Ross Friedman Ference LLP 61 Broadway New York, New York 10006 Tel: (212) 930-9700 Fax: (212) 930-9725

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02 Results of Operations and Financial Condition.

On July 29, 2013, WPCS International Incorporated (the "Company") announced its operating results for the fiscal year ended April 30, 2013. A copy of the press release that discusses this matter is filed as Exhibit 99.01 to, and incorporated by reference in, this report. The information in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, except as shall be expressly set forth by specific reference in any such filing.

#### **Use of Non-GAAP Financial Measures**

The attached press release references EBITDA, a financial measure that is not in accordance with GAAP. WPCS defines EBITDA in the traditional sense of earnings before interest, income taxes, depreciation and amortization but in addition, WPCS has incurred one-time charges (credits) for the (gain) loss from discontinued operations and the strategic alternatives effort as well as non-cash charges from changes in fair value of derivative liabilities, deferred tax asset valuation allowances, acquisition related earn-out costs and goodwill impairments. These charges are also excluded from the EBITDA calculation so that the company can provide a more meaningful perspective on the results for the continuing operations. The company uses EBITDA to evaluate its operating and financial performance in light of business objectives, for planning purposes, when publicly providing our business outlook and to facilitate period-to-period comparisons. The company believes that this measure is useful to investors because it enhances investors' ability to review the Company's business from the same perspective as our management and to facilitate comparisons of this period's results with prior periods. Non-GAAP measures are used at times by investors to assess the ongoing financial performance of the company. These financial measures are not in accordance with GAAP and may differ from non-GAAP methods of accounting and reporting used by other companies. The presentation of the additional information should not be considered a substitute for net income (loss) or net income (loss) per diluted share prepared in accordance with GAAP. The primary material limitations associated with the use of non-GAAP measures as compared to the most directly comparable GAAP financial measures are (i) they may not be comparable to similarly titled measures used by other companies in our industry, and (ii) they exclude financial information that some may consider important in evaluating our performance. Pursuant to the Requirements of Regulation G, WPCS

#### ITEM 9.01 Financial Statements and Exhibits.

#### (d) Exhibits.

99.01 Press Release, dated July 29, 2013, issued by WPCS International Incorporated.

## SIGNATURE

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## WPCS INTERNATIONAL INCORPORATED

Date: July 29, 2013

By: <u>/s/ JOSEPH HEATER</u> Joseph Heater Chief Financial Officer PRESS RELEASE

# WPCS Reports 4<sup>th</sup> Quarter and FY2013 Results

**EXTON, PA - (Marketwire - July 29, 2013) -**WPCS International Incorporated (NASDAQ: WPCS), a leader in design-build engineering services for communications infrastructure, today announced financial results for the fiscal year 2013 ended April 30, 2013. For the year ended April 30, 2013, the company generated consolidated EBITDA of approximately \$818,000, on revenue of \$42.3 million. This compares to an EBITDA loss of \$12.2 million on \$65.5 million in for the same period in the prior year. For the fourth quarter of fiscal year 2013 ended April 30, 2013, due primarily to project delays, the company generated a \$311,000 EBITDA loss on revenue of \$9.4 million. This compares to an EBITDA loss of \$7.9 million on revenue of \$12.0 million for the same period a year ago. WPCS currently has a backlog of \$26.4 million in orders to fulfill and a bid list of \$60.7 million in potential projects.

For the fourth quarter and year ended April 30, 2013, WPCS recorded a goodwill impairment charge of approximately \$1.9 million, as the company determined that the carrying value of its Australia Operations exceeded the fair value. The company emphasized that this impairment charge is a non-cash charge and will have no impact on the operating cash flow or working capital of the company. In connection with the completion of the \$4 million senior secured convertible note financing facility on December 5, 2012, the conversion features of the notes and the common stock warrants issued are considered derivative financial instruments that are accounted for as a note discount with each being a derivative liability. WPCS is required to determine the fair value of these liabilities, with the changes in fair value recorded in the financial results each period as a non-cash charge or gain. For the fourth quarter and year ended April 30, 2013, WPCS recorded non-cash charges of approximately \$2.7 million and \$4.1 million respectively, for the amortization of note discounts and change in fair value of the derivative liabilities. These are also non-cash charges and do not affect the operating cash flow or working capital of the company.

For the fourth quarter of fiscal year 2013 ended April 30, 2013, WPCS reported a net loss of approximately \$6.2 million or \$6.23 per diluted share, which includes the aforementioned non-cash charges as well as a non-cash charge of \$2.3 million related to valuation allowances for deferred taxes. This compares to a net loss of \$8.5 million or \$8.58 per diluted share, for the same period one year ago, which includes a loss from discontinued operations for the Hartford and Lakewood Operations of approximately \$777,000, or \$0.78 per diluted share.

For fiscal year 2013 ended April 30, 2013, WPCS reported a net loss of approximately \$6.9 million, or \$6.95 per diluted share, which includes the aforementioned non-cash charges, and includes income from discontinued operations for the Hartford and Lakewood Operations of approximately \$1.2 million, or \$1.17 per diluted share. This compares to a net loss of \$20.5 million or \$20.68 per diluted share, for the same period one year ago, which includes a non-cash charge of \$6.6 million related to valuation allowances for deferred taxes and a loss from discontinued operations of approximately \$3.9 million, or \$3.90 per diluted share related to the sale of the Hartford, Lakewood, St. Louis and Sarasota Operations.

Andrew Hidalgo, CEO of WPCS, commented, "We are pleased to report that fiscal year 2013 was successful and a significant turnaround from the prior fiscal year. The management team worked diligently to mitigate the past project losses and improve the efficiency of the organization so that we could post positive EBITDA. The company looks forward to building on this momentum for fiscal year 2014."

As a reminder, there will be an investor conference call at 5:00 pm ET today. To participate on the conference call, please dial 800-875-3456 for calls within the U.S. or 302-607-2001 for calls from international locations. Upon reaching the operator, verbally transmit the participant code VH40215. When the overview concludes, your questions can be asked by pressing \*1 and your questions can be removed from the queue by pressing the number sign. Replays of the call will be available for a period of five days by dialing 800-355-2355 and entering 40215 # as the program identification number.

#### About WPCS International Incorporated:

WPCS is a design-build engineering company that focuses on the implementation requirements of communications infrastructure. The company provides its engineering capabilities including wireless communication, specialty construction and electrical power to the public services, healthcare, energy and corporate enterprise markets worldwide. For more information, please visit www.wpcs.com

Statements about the company's future expectations, including future revenue and earnings and all other statements in this press release, other than historical facts, are "forward looking" statements and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward looking statements involve risks and uncertainties and are subject to change at any time. The company's actual results could differ materially from expected results. In reflecting subsequent events or circumstances, the company undertakes no obligation to update forward looking statements.

CONTACT:

WPCS International Incorporated 610-903-0400 x104 ir@wpcs.com

The press release references a financial measure, EBITDA that is not in accordance with GAAP. WPCS defines EBITDA in the traditional sense of earnings before interest, income taxes, depreciation and amortization but in addition, WPCS has incurred one-time charges (credits) for the (gain) loss from discontinued operations and the strategic alternatives effort as well as non-cash charges from changes in fair value of derivative liabilities, deferred tax asset valuation allowances, acquisition related earn-out costs and goodwill impairments. These charges are also excluded from the EBITDA calculation so that the company can provide a more meaningful perspective on the results for the continuing operations. The company uses EBITDA to evaluate its operating and financial performance in light of business objectives, for planning purposes, when publicly providing our business outlook and to facilitate period-to-period comparisons. The company believes that this measure is useful to investors because it enhances investors' ability to review the Company's business from the same perspective as our management and to facilitate comparisons of this period's results with prior periods. Non-GAAP measures are used at times by investors to assess the ongoing financial performance of the company. These financial measures are not in accordance with GAAP and may differ from non-GAAP methods of accounting and reporting used by other companies. The presentation of the additional information should not be considered a substitute for net income (loss) per diluted share prepared in accordance with GAAP. The primary busines used with the use of non-GAAP measures are (i) they may not be comparable to similarly titled measures used by other companies in our industry, and (ii) they exclude financial information that some may consider important in evaluating our performance. Pursuant to the Requirements of Regulation G, WPCS has included a reconciliation of EBITDA to the most directly comparable GAAP financial measures are (i) they may not

## WPCS INTERNATIONAL INCORPORATED AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

	Three Months Ended April 30,			Years Ended April 30,				
		2013		2012		2013		2012
				(Note 1)				(Note 1)
REVENUE	\$	9,426,821	\$	11,968,914	\$	42,328,675	\$	65,462,157
COSTS AND EXPENSES:								
Cost of revenue		6,505,910		16,207,526		29,948,760		63,504,085
Selling, general and administrative expenses		3,231,465		3,689,700		11,562,370		14,102,129
Depreciation and amortization		327,114		439,128		1,332,169		1,775,672
Goodwill and intangible assets impairment		1,936,059		20,167		1,936,059		20,167
Change in fair value of acquisition-related contingent consideration				<u> </u>		-		83,628
		12,000,548		20,356,521		44,779,358		79,485,681
		(2.552.525)				(2,420,602)	_	(1.1.000.00.1)
OPERATING LOSS		(2,573,727)		(8,387,607)		(2,450,683)		(14,023,524)
OTHER EXPENSE (INCOME):								
Interest expense		794,778		264,926		2,124,833		845,502
Change in fair value of derivative liabilities		2,000,674		-		2,703,248		-
Interest income		(36,550)		5,133		(54,620)		(54,245)
Loss from continuing operations before income tax provision		(5,332,629)		(8,657,666)		(7,224,144)		(14,814,781)
Income tax provision		877,705		(787,587)		758,144		1,876,476
LOSS FROM CONTINUING OPERATIONS	_	(6,210,334)		(7,870,079)		(7,982,288)		(16,691,257)
Discontinued operations		(-) -))				(1, - ,)		
Loss from operations of discontinued operations, net of		106,027		(772,048)		(589,619)		(2,845,677)
tax provision of \$4,491 and \$2,646,224, respectively								
(Loss) gain from disposal		(69,953)		(5,100)		1,756,586		(1,032,737)
Income (loss) from discontinued operations		36,074		(777,148)		1,166,967		(3,878,414)
CONSOLIDATED NET LOSS		(6,174,260)		(8,647,227)		(6,815,321)		(20,569,671)
Net income attributable to noncontrolling interest		12,484		(118,400)	_	95,406		(21,840)
NET LOSS ATTRIBUTABLE TO WPCS	(\$	6,186,744)	(\$	8,528,827)		(6,910,727)	(\$	20,547,831)
Basic and diluted net loss per common share attributable to WPCS:								
Loss from continuing operations attributable to WPCS	(\$	6.26)	(\$	7.80)	(\$	8.12)	(\$	16.78)
Income (loss) from discontinued operations attributable to WPCS	\$	0.04	(\$	0.78)	\$	1.17	(\$	3.90)
Basic and diluted net loss per common share attributable to WPCS	(\$	6.23)	(\$	8.58)	(\$	6.95)	(\$	20.68)
Basic and diluted weighted average number of common shares outstanding		993,538		993,538	_	993,538	_	993,538
		<u>_</u>	_	<u> </u>	_	<u> </u>	_	<u> </u>

(1) The prior year financial statements contain certain reclassifications to present discontinued operations and to conform to current presentation.

# WPCS INTERNATIONAL INCORPORATED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

ASSETS	April 30, 2013	April 30, 2012	
CURRENT ASSETS:			
Cash and cash equivalents	\$ 1,410,223	\$ 811,283	
Restricted cash	1,869,178	-	
Accounts receivable, net of allowance of \$1,427,308 and \$1,794,729 at			
April 30, 2013 and 2012, respectively	8,363,089	22,343,304	
Costs and estimated earnings in excess of billings on uncompleted contracts	1,148,855	1,340,379	
Deferred contract costs	1,597,894	1,816,116	
Inventory	-	1,475,266	
Prepaid expenses and other current assets	204,492	,	
Prepaid income taxes	2,185		
Deferred tax assets		307,550	
Total current assets	14,595,916	28,557,252	
PROPERTY AND EQUIPMENT, net	3,053,455	4,309,450	
OTHER INTANGIBLE ASSETS, net	250,632	382,852	
GOODWILL	-	1,930,826	
DEFERRED TAX ASSETS	-	243,999	
OTHER ASSETS	244,963	371,020	
Total assets	\$ 18,144,966	\$ 35,795,399	

# WPCS INTERNATIONAL INCORPORATED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (continued)

LIABILITIES AND EQUITY	April 30, 2013	April 30, 2012
CURRENT LIABILITIES:		
Current portion of loans payable	\$ 43,942	\$ 143,514
Borrowings under line of credit	-	4,964,140
Senior secured convertible notes, net of debt discount	1,111,111	-
Derivative liability - senior secured convertible notes	3,088,756	-
Current portion of capital lease obligations	-	15,465
Accounts payable and accrued expenses	4,764,487	16,669,621
Billings in excess of costs and estimated earnings on uncompleted contracts	1,642,501	3,594,193
Deferred revenue	113,503	790,270
Due joint venture partner	-	3,314,708
Other payable	1,743,986	-
Short-term bank loan	2,432,205	-
Income taxes payable	139,557	194,963
Total current liabilities	15,080,048	29,686,874
Loans payable, net of current portion	133,838	223,561
Derivative liability - warrants	3,858,508	-
Total liabilities	19,072,394	29,910,435
COMMITMENTS AND CONTINGENCIES		
EQUITY:		
WPCS EQUITY:		
Preferred stock - \$0.0001 par value, 5,000,000 shares authorized, none issued	-	-
Common stock - \$0.0001 par value, 14,285,715 shares authorized, 993,538		
shares issued and outstanding at April 30, 2013 and 2012	99	99
Additional paid-in capital	50,844,183	50,478,139
Accumulated deficit	(54,054,389)	(47,143,662)
Accumulated other comprehensive income on foreign currency translation	1,433,541	1,433,066
Total WPCS equity (deficit)	(1,776,566)	4,767,642
Noncontrolling interest	849,138	1,117,322
Total equity (deficit)	(927,428)	5,884,964
	()27,120)	2,001,001
Total liabilities and equity	<u>\$ 18,144,966</u>	\$ 35,795,399

## Reconciliation of GAAP to Non-GAAP Financial Measure (Unaudited)

(1) Reconciliation of Non-GAAP EBITDA as Adjusted:

	Three Months Ended April 30,			Years Ended April 30,		
		2013	2012	2013		2012
NET LOSS ATTRIBUTABLE TO WPCS, GAAP	(\$	6,186,744)	(\$ 8,528,827)	(\$ 6,910,727)	) (\$	20,547,831)
Plus:						
Net income (loss) attributable to noncontrolling interest		12,484	(118,400)	95,406		(21, 840)
(Income) Loss from discontinued operations, net of tax		(106,027)	772,048	589,619		2,845,677
Loss (gain) from disposal of discontinued operations		69,953	5,100	(1,756,586)	)	1,032,737
Income tax (benefit) provision		877,705	(787,587)	758,144		1,876,476
Interest expense		794,778	264,926	2,124,833		845,502
Change in fair value of derivative liabilities		2,000,674	-	2,703,248		-
Interest income		(36,550)	5,133	(54,620)	)	(54,245)
Change in fair value of acquisition-related contingent consideration		-	-	-		83,628
One time strategic costs		-	13,402	-		(45,346)
Goodwill and intangible assets impairment		1,936,059	20,167	1,936,059		20,167
Depreciation and amortization		327,114	439,128	1,332,169		1,775,672
Consolidated EBITDA, as adjusted, Non-GAAP	\$	(310,554)	\$ (7,914,910)	\$ 817,545	\$	(12,189,403)